



**2023**

# **Annual General Meeting Booklet**

**Bicycle Newfoundland & Labrador**

# AGENDA

## Bicycle Newfoundland & Labrador

### Annual General Meeting

**Date:** Saturday, April 29, 2023

**Location:** Swilers Club, 100 Crosbie Road, St. John's OR

Google Meet (Join up to 10 minutes in advance)

Video call link: <https://meet.google.com/akv-hqge-ugd>

Or join by phone:

+1 587-978-3023 PIN: 481 152 353#

**Time:** 10:00 am -12:00 Noon

1. Review of AGM Minutes 2022 Page 3
2. Annual Report (President) Page 8
3. Financial Update (President) Page 13
4. Cycle for Sight (Lawrence Penney)
5. Report on Nominations & Election of Directors (Secretary)
6. Discussion/Questions
7. Closing Comments / Adjournment (President)

# MINUTES ANNUAL GENERAL MEETING 2022



Date: Saturday, April 9, 2022  
Location: Meeting by distance and In-Person  
Time: 10AM-12Noon

*Recorder: K. Kennedy Approved by BNL Executive May 19, 2022*

## **Attendees:**

Kevin Flynn	Laura Flynn	Julian Kennedy
Ryan Green	Jenn Wicks	John Hancock
Jonathan Earle	Kolin Kennedy	Meghan Hollett
Paul Moores	Hazen Scarth	Mick Cutler
Tami Gosse	Andrew May	Nigel Pike
Brian Duffett	Glenn Smith	Chris Boyce
Brian Ross	Gary Martin	Leon Organ

## **1) Call to Order/Welcome**

The Board President and Chairperson (Julian Kennedy) called the meeting to order at 10:00 a.m. and welcomed everyone.

## **2) Review of Annual General Meeting (AGM) Minutes 2021**

The Chairperson reminded everyone that the AGM minutes were previously approved by the Bicycle Newfoundland and Labrador (BNL) Executive Committee as per the Constitution and Bylaws. He invited questions or comments about the minutes but there were none.

## **3) Reports**

### Annual Report by President

The Chairperson gave an overview of the highlights of his President's Annual Report which is included in the AGM booklet and also available on the BNL website. He thanked the board and membership, with special recognition to Laura Flynn for the continued hard work in day-to-day management BNL activities and policies and further thanked volunteers, partners & sponsors for their support and wished them well. He also made the following comments regarding BNL:

- New strategic plan has been developed and is available for review on BNL – the future is exciting with growing membership and increased interest in events by organizers.
- Membership fees have been reviewed, and came into effect in 2022 with an emphasis on increasing the value of obtaining the membership (with insurance

and additional insurance add-ons) and keeping fees affordable with emphasis on low fees for youth riders to increase participation.

- Continue the goal of hiring a staff person (e.g. Operational Manager) as BNL has grown to a point where volunteers alone cannot sustain the work that needs to be completed for the organization to grow or even to maintain the status quo.
- Continue with governance, strategic planning and policy development.

### Year-End Financial Report

Thank you to Don Boyles for maintaining the accounts and providing month financial reporting of BNL despite having to step back from the role of Treasurer and Executive Board member in the fall of 2021. Don provided a financial report that was provided to membership to review; the Secretary (Kolin) provided a brief overview.

The financial report shows BNL to be in a positive financial position with funding for its various programs available through grants. An emphasis on ongoing fundraising and donations are needed to continue to build programs offered and ultimately work towards the goal of having a staff person.

Note: The Financial Report is to be reviewed by board and newly elected Treasurer to ensure continuity of reporting on a go-forward basis.

## **4) Analysis of 2020 BNL Membership**

Laura Flynn briefly addressed this item on the agenda. Further details are included in the AGM booklet. It is noteworthy that BNL experienced a resurgence in membership numbers in 2021 after a low membership total in 2020 due to Covid-19. Membership for 2022 is already trending positively for early season.

## **5) Volunteers**

The Chairperson took an opportunity to specifically thank Don Boyles for continuing to maintain day-to-day financial management duties despite stepping back from the role of Treasurer.

Thanks were extended also to Mel Fitzgerald, former Director of Para-Cycling, BNL benefited from his commitment to Para-Cycling programs. Mel has stepped down as Director as he has moved out of Province.

Hazen and TPB Groomers were recognized for their commitment to the winter biking activities and fundraising – they raised \$10,000 for winter grooming activities again in 2021.

## **6) Upcoming Activities/Events**

Ryan Green provided a summary of upcoming events known at this time – indicating that there is a calendar that captures these events on BNL’s website. Any additional events will be added as they are scheduled. Organized group rides will be making a return and increased opportunities for funding under the Provincial Government’s come home year.

## **7) Cycle for Sight**

Kevin Flynn provided a summary of this in lieu of Lawrence Penney who was unable to attend. Fundraiser slated for July 10, 2022 on T-railway with 20/40/60km routes. This will be captures on BNL events calendar and the goal for participants will be to raise \$100 and the \$25 entry fee will be waived.

## **8) iBIKE**

Kim Furlong of the NL Balance and Dizziness Centre provided a presentation regarding the i-Bike inclusive camps with 45 children participating across 3 camps in 2021. Intention is to continue to offer the program in 2022 – discussion regarding how this program can evolve to meet the needs recognizing barriers to entry to kids and in particular the need for adaptive bikes to allow the program to be offered to a wider audience. See Presentation for additional details.

## **9) Newfoundland and Labrador Summer Games 2025**

John Hancock addressed this item, starting by indicating that Canada Games will be held over two weeks in Niagara, with one week for MTB and one for Road.

BNL will be participating in the NL Summer Games from a planning perspective and will need to liaise with local trail groups (AMBA & TPB) as well as other parties that will be engaged as part of this process (Pippy Park Commission, City of St. John’s, Cycling Canada, etc.) John indicated that as we build towards hosting these games, there can be substantial legacy outcomes and this can have a very positive impact on the NL cycling community.

## **10) Partners and Sponsors**

The Chairperson introduced that there is a new sponsorship package that can be provided to interested sponsors and this was drafted by Laura.

Current Partnerships are with Cycling Canada, Velo Canada Bikes, NL T-railway counsel, NL VISRA (this organization folded in 2021 and we took possession of trailer and tandem bikes).

Sponsors are: Robert Conway, NL Balance and Dizziness, and Anonymous donor, and SJES sponsored Girls in motion through a generous donation.

## **11) Report on Nominations & Election of Directors**

The Secretary acted as Elections Officer. He reported that BNL had a call for nominations for several positions this year. He also explained that Board positions are for 2-year terms with the exception of the President position which is a 3-year term.

The positions and nominees are as outlined below:

**Competitive Cycling** – John Hancock’s term expired this year and he has applied for re-election.

**Women’s Cycling** – Jenn Wick’s term expired this year and she has applied for re-election.

**Non-Competitive Cycling** – Paul Moores submitted an application for this position. Paul is an avid cyclist and has had numerous board positions with TriNL.

**Para-Cycling** – Application was received from Danny Ridgely, and was supported by Mel Fitzgerald the previous Para-Cycling director. Danny was previous board member of Gould’s Lion Club and Sledge Hockey board member.

**Treasurer** – David Hickey submitted an application for this position. David has held numerous previous board roles with Paddle NL, such as president, secretary and director.

**President** – Julian Kennedy has been fulfilling duties as interim president since Kevin Flynn’s term expired in 2021. Julian has formally applied for the position of President.

Since no other nominees came forward for those positions, the Secretary declared these candidates elected by acclamation as per our Constitution and Bylaws. He then welcomed new and re-elected members to the board.

## **12) Discussion/Questions**

No questions were raised when the Chairperson invited questions for discussion.

**13) Closing Comments**

The Chairperson thanked everyone who attended the AGM, and restated the positive outlook for BNL in the upcoming 2022 year and invited anyone to reach out should they have any questions.

**14) Adjournment**

The Secretary made a motion to adjourn the meeting, which was seconded by the President – meeting was adjourned at 11:22am.



## Bicycle Newfoundland and Labrador

### Annual Report from President – Julian Kennedy

April 1, 2022 - March 31, 2023

#### **EXECUTIVE SUMMARY**

In 2022, BNL enjoyed strong membership, along with increased participation and engagement; proving that, once again, we are collectively mighty thanks to the hard work of many people.

This coming year is also shaping up nicely, with strong membership numbers to date and a number of new faces getting involved and facilitating increased cycling opportunities for the community. However there is no shortage of work to do, and we need an engaged board with the time and energy to keep driving BNL ahead; changes are in the works that will hopefully set us up for success in 2023.

#### **MEMBERSHIP**

Key statistics: our membership continued its recent trend upwards in 2022, with 56 percent growth on 2021. About 27 percent of members identified as female, increased from 19 percent last year. Over 85 percent of members live in Eastern Newfoundland.

A more complete breakdown is provided at the end of the booklet.

#### **BOARD OF DIRECTORS 2022**

I'd like to acknowledge all the Directors and the Regional Representatives for their commitment and hard work towards promoting cycling in 2022. Thank you as well to the many other coaches, volunteers and parents who assisted with the activities and events of the organization right across the province.

Special thanks are due to the coaching volunteers (John Hancock, Mick Cutler, Andy Poole, Catherine Harnett and Daan Goosens and others) for the countless hours invested in youth athlete development in the last year, especially to those who travelled to Niagara for the Canada Games in summer 2022.

Many volunteer organizations are experiencing high turnover and finding it difficult to attract people into key roles that require significant commitments of time and energy. BNL is not immune to these pressures and we experienced some turnover in director roles this year, including myself tendering my early resignation from the President role last month due to increasing work commitments. I intend to continue my involvement on the board and thank all those who may be interested to step forward for the coming year as well.



Directors:

- President – Julian Kennedy (resigned)
- Past President - Kevin Flynn
- Director (Treasurer) – Dave Hickey (resigned)
- Director (Secretary) – Kolin Kennedy
- Director (Marketing/Communications) – Ryan Green
- Director (Coaching) – John Hancock
- Director (Non-Competitive Cycling) – Paul Moores
- Director (Competitive Cycling) – Kevin Baldwin
- Director (Women's Cycling) – Jenn Wicks
- Director (Youth Cycling) - Andy Poole
- Director (Para-Cycling) – Danny Ridgeley (resigned)

Regional Representatives:

- Eastern Rep – Chris Boyce
- Central Rep – Richard Churchill
- Western Rep – Nigel Pike
- Labrador Rep – Chris Griffin

**GOVERNANCE and STRATEGIC PLANNING**

BNL developed a new Strategic Plan in late 2021; further work is needed in 2023 to ensure we are continuing in line with the objectives set for ourselves over the next years to 2026. BNL’s Strategic Plan is intended to align with Cycling Canada’s 10 year plan, as well as with High Performance planning for the 2025 Canada Games.

**FEES**

It was very encouraging to see membership rise by more than 50 percent in 2022, despite a significant increase in fees last year.

For 2023, we have held fees at the same level with no further increase, in recognition of rising inflation and cost of living.

<b>BNL Membership Fees - 2022</b>	
<b>GENERAL MEMBERSHIP</b>	
<b>Age Category</b>	<b>Fee</b>
Under 19 years of age	\$35
19+ years of age	\$45
<b>Provincial RACING MEMBERSHIP</b>	
<b>Age Category</b>	<b>Fee</b>
Provincial under 17 years of age	\$35

Provincial 17+ years of age	\$50
<b>UCI RACE LICENCE</b>	
<b>Age Category</b>	<b>Fee</b>
UCI under 17 years of age	\$45
UCI 17+ years of age	\$70

## **INSURANCE STRUCTURE**

BNL continues to participate as a member of the Cycling Provincial Collective Insurance Program partner with several other provinces and territories. Gallagher Insurance (AJG) is once again the 2022 insurance provider for provincial and territorial members of the Cycling Provincial Collective Insurance Program.

Uptake of the optional sport accident insurance for BNL members has been positive among members. This coverage is in addition to the general liability coverage provided for all members when participating in sanctioned BNL activities and events. The optional Sport Accident coverage extends to members undertaking individual training activities (tier 1) and at tier 2, includes commuting.

We will continue to advocate among the inter-provincial council (IPC) and aim to increase coverage and provide general liability insurance for BNL members when riding at all times.

## **POLICIES**

After a pause in policy-related activity in 2022, it is hoped that increased Board capacity in 2023 will allow for further work on policy development to progress.

Again this year it should be noted that Safe Sport Policies have become increasingly important for all our affiliate national and provincial partners. BNL supports Cycling Canada's approach to Safe Sport, including the Framework which is now linked on the website. As we work towards 2025, the Canada Games Committee regards the NCCP Safe Sport training as a pre-requisite for all volunteer BNL Coaching Staff; all BNL coaching volunteers have completed or are completing this training.

## **PARTNERS & SPONSORS**

### **Partners**

BNL is affiliated with:

- Cycling Canada, the national governing body of cycling racing in Canada. All BNL members are members of Cycling Canada, and we have a voice at the table of the Interprovincial Council, one of Cycling Canada's governing bodies.

- Velo Canada Bikes, a not-for-profit organization working to build a bicycle friendly Canada.
- the Newfoundland T'Railway Council, a non-profit organization dedicated to the development of a recreational trail across the island using the former Canadian National Railway line.
- BNL continues to partner with the Canadian Council of the Blind (CCB), Recreation NL and ParaSport NL to offer bicycle riding sessions for the physically impaired.
- The Cycle for Sight annual bicycle ride to raise money for vision education and research through the nonprofit organization Fighting Blindness Canada.
- AMBA, in particular on the successful construction of the pumptrack at Quidi Vidi lake which opened in summer 2022.
- Three Pond Barrens Groomers; we partnered on a successful CSJ grant for trail development in 2022, and continue to rely on their dedication for keeping winter trails groomed for fatbiking.

BNL is also grateful for strong partnerships with:

- Robert Conway, Co-operators Agent, 19 Crosbie Place, St. John's, NL
- NL Balance and Dizziness Centre, 60 Elizabeth Ave. St., St. John's, NL
- Anonymous Sponsor for athlete development

As well as the following businesses offering partner discounts to BNL members:

- Canary Cycles
- Freeride Mountain Sports
- The Outfitters
- Modo Yoga
- Fun 'N' Fast
- Cycle Solutions
- Minipi Outfitters

## **Sponsors**

By contributing to our provincial bicycle association, sponsors demonstrate their commitment to a healthy, active population, a stronger athlete development program and a greener planet. Once again, the Board of Directors of BNL would like to extend a sincere thank you to our generous sponsors:

To find out more about our sponsorship program, please contact [president@bicyclenl.com](mailto:president@bicyclenl.com).

## **REPORT ON ACTIVITIES**

### **Events:**

In 2022, BNL sanctioned 15 different events right across the island, covering MTB (Enduro and CC), competitive road, grand fondo, short track, gravel, fatbike, youth, female-specific, and 50+ events.

Several Team NL training and Canada Games selection rides were held but the 2022 Provincial Championships did not take place due to a lack of volunteer capacity. BNL will need to prioritize hosting the provincials in 2023.

Particular thanks are due to the St. John's Enduro Series and Long Range Enduro organizers, as well as Windy City cycling for their commitment to safety and for continuing to encourage such large numbers of cyclists to participate in well-organized events.

### **2023 Coaching Report: (John Hancock, Head Coach)**

The major focus of the year was preparing athletes for selection and participation at the 2022 Canada Games. The games were held over 2 weeks, August 6-21, 2022, in the Niagara Region of Ontario. Both the BNL MTB and Road Teams were based at Brock University, in St. Catherine's, Ontario. Following a Selection Process in Spring 2022, BNL supported and prepared a Male MTB Team; and a Female and Male Road Team to participate in the games.

The BNL MTB Team comprised:

- Carter Stratton
- Braeden Peddle
- Brandon Seward
- Andy Poole (MTB Team Manager)
- John Hancock (MTB Coach)

The BNL Road Team comprised:

- Amber Critch
- Isabel Martin
- Leah Dalton
- Roughan Gaetz
- Cole Layden
- Cat Harnett (Road Team manager)
- Mick Cutler (Road Coach)
- Daan Goossens (Road Coach)

Week 1 of the Canada Games saw the Mountain Biking Events on a compact course, 12 Mile Creek, which was only a short distance from the University Campus. The back story to the MTB course is that one year before the games, the proposed course on the

escarpment immediately adjacent the university was not formally approved, after concerns were raised regarding its status as a shared-use trail. The trail-builders then had to pivot and rapidly identify an alternative XCO venue which would meet the stringent Canada Games requirements. The dedicated team then spent close to 2,000 hours building the single-track course that we raced on, delivering a challenging, fast (when it was dry!) and fun XCO course in a very small footprint, with lots of punchy climbs.

We arrived on Friday, built the bikes up and trained on a very fast, dry, dusty course over the weekend which completely changed Monday morning for the Women's XCO following torrential rain. Pretty much all the off camber climb sections were unrideable in the morning during the female race, and although conditions improved slightly for the men's' race in the afternoon it was a more challenging course than during practice. This introduced more fatigue over the course a high-intensity 1-hour race and impacted race strategies. Fortunately, the weather was more favourable during the remaining events and with on-going maintenance from the trail crew, the course remained rideable.

The MTB events contested by BNL athletes were:

- MTB Cross Country (XCO)
- MTB Team Relay
- MTB Sprint (Short-Track)

Week 2 saw the road events with the town of Pelham hosting the road race and providing a challenging course and weather conditions! The criterium, which is an exciting race and crowd favourite, was held on campus at Brock University.

BNL Athletes competed in:

- Individual Time Trial - Female 13.4km
- Individual Time Trial – Male 21.9km
- Road Race – Female 69km
- Road race - Male 110.4km
- Road Criterium – Male 49km

Road cycling requires different team tactics, management, and logistics including driving the team car and providing hydration / nutrition to riders during training and the race. Kudos and thanks are due to Cat Harnett who played a pivotal role in assisting the Road team Coach, Mick Cutler. In addition to her excellent team management skills, Cat helped wherever possible with bike mechanics, driving, feeding the athletes on the fly during the race.

I'd like to express my appreciation and thanks on behalf of BNL to the Canada Games Coaches and Managers, Cat Harnett, Mick Cutler, Daan Goossens and Andy Poole who worked tirelessly to prepare athletes for the games and support the Team in Niagara. Their work and dedication, during the global pandemic, to motivate and inspire the Team meant all our athletes achieved personal bests. The same coaching team are now working to identify athletes to be part of our Provincial Development Team in

preparation for 2025 Canada Games. Our next coaching event is the 2023 BNL Youth Development Camp which is taking place May 20-21 in Glovertown. Following this initial athlete identification, there will be a program of events / skills development and coaching including mental performance sessions. Our performance targets are to prepare athletes for 2024 test events, including the NL Games in Bay Roberts, and the games themselves – and we're always looking for more volunteers to help with long-term athlete development, as well more athletes!

#### Summary:

- As a Coaching team and PSO, we acknowledge that there is a lack of female athletes involved in the sport of cycling in this province. We're proud that we had our first female road team at the 2022 Canada Games, but there's lots more work to be done and one our key performance indicators is to have full female and male teams in both disciplines for the 2025 Canada Games, here in St. John's.
- The level of the competition from other Provinces and Territories was immense in both disciplines. To put this into perspective, 17-year-old, Ava Holmgren who rides MTB for Team Ontario and won the XCO race in appalling conditions, later in the season claimed the elite women's title at the Canadian National Cyclocross Championships. In February 2023, her twin sister, Isabella Holmgren, also at the games, won the Junior Women's Cyclocross World Title and Ava was second. Many of the athletes for both road and MTB spent the remainder of the season with Professional Development Teams or as part of Cycling Canada's Junior Team. To develop the sport in the province and create a sustainable athlete development model, we realise we need to provide more opportunities for our athletes to train and compete at a higher level.
- The biggest takeaway is that all the BNL athletes who attended the Games achieved personal bests and have a lifetime of memories from participating at the highest level in the largest amateur multi-sport event in the country.

#### **2025 Canada Games**

BNL is also providing technical support to the Local Organising Committee in St. John's for the next Canada Games. This has involved course identification and selection for the road and MTB events and conformance with the specific Canada Games competition venue requirements.

The plan is continue providing technical support, with an immediate focus on developing an XCO course that is suitable for high-level competition and meets Cycling Canada / UCI requirements. Our priority is the development of the start / finish for the MTB Course and developing the connector sections of the trail. This will link new trail infrastructure with existing trails in Pippy Park, and involve works to deal with drainage and create 'flow' to create a compelling XCO venue. As this project progresses and

funding is achieved, we will be working with Pippy Park, the City of St. John's, The Grand Concourse Authority, TPB Group and AMBA to design, deliver, and test this new facility.

### **Non-competitive Cycling (Paul Moores, Board Director)**

- Several regular group rides were successful in 2022 thanks to increased volunteers and/or resourcing capacity, and clear guidelines.

### **Women's Cycling (Jenn Wicks, Board Director)**

Activities in 2022 included:

- Pilot program delivered Girls in Motion St. John's. Utilizing Securing funding from Canadian Parks and Recreation Association.

Girls in Motion is a pilot program designed specifically to attract girls and female-identifying youth aged 9-15 to cycling as a means of building social connections, gaining confidence, and building competence to ride and maintain one's own bike. The event was held on weekends from May 15-Jun 5, 2022 and a grant from Canadian Parks & Recreation Association enabled us to fund the program, accept 20 girls, and train trainers in the Sprockids curriculum.

With qualified trainers, we aspired to create a program that is safe, respectful, fun, inclusive, and encouraging. The girls left with fundamental bike skills and maintenance (drawn from the Sprockids curriculum), and the opportunity to hear from women who love riding bikes for a variety of reasons.

With assistance from a grant from Canadian Parks & Recreation Association and generous donations from St. John's Enduro Series, College of the North Atlantic, and Piatto Pizzeria & Enoteca, we were pleased to be able to offer this pilot free of charge for participants.

We are also grateful for the support of our BNL board members (current and past) who offered their time to help with planning / delivering the Sprockids training (Andy Poole), creating social media and marketing (Ryan Green), sourcing spaces (Laura Flynn), registration logistics (Chris Boyce), and even showing up at events (Julian Kennedy)!

Our volunteer trainers were exceptional, and we are appreciative of the enthusiasm and joy they brought! Big thanks to Ayla Perry, Meghan Hollett, TA Loeffler, Marian Wissink, Brianne Chafe, Ryan Green, Robyn Hollett, and Nadine Green (speaker). We could not have done it without them!

## **Marketing & Communication (Ryan Green, Marketing Director)**

During 2022-23, BNL's outreach and communications and advocacy efforts included:

- Managed BNL social media, website, and events calendar.
- Promoted BNL events and programs on digital and traditional media.
- Produced a newsletter for members.
- Engaged with traditional media (print, radio, TV) on cycling related topics.
- Contributed to the Harris Centre Vital Signs report regarding cycling and sustainability (<https://www.mun.ca/harriscentre/what-we-do/vital-signs/>)
- Met with government representatives and wrote letters on cycling advocacy.
- Attended Vélo Canada Bikes national advocacy check-ins.
- Completed Sprockids training
- Organizing a bike to school day and bi-weekly Bike Bus at Bishop Feild Elementary
- Formed partnerships with other cycling organizations including Avalon Mountain Bike Association and Ordinary Spokes.
- Partnered with Windy City Cycling to avail of provincial Come Home Year funding for marketing and promotion of cycling in NL.

## **Tandem Cycling Program 2022- (Kevin Flynn, Past-President)**

Bicycle Newfoundland & Labrador offers a tandem bike program for visually-impaired individuals.

The BNL tandem biking program has been operating from June to September since 2018. NL-VISRA purchased 3 bikes in 2017 and a try-it day was held in October 2017 to gauge interest from both the visually impaired population and BNL volunteers in the St. John's area. The next year 2018 Bicycle NL purchased a tandem bicycle to add to the fleet.

Volunteer tandem bike pilots (6-8 individuals) work with the visually impaired (stokers) to ride tandem bicycles on the T'Railway from St. John's to CBS and on streets with low volume traffic. The program begins in June with a practice session at the PearlGate Complex to get the teams and individuals prepared for riding on the trails. The sessions take place on Tuesday evenings from 6:00 -8:00 PM. There is also one or two longer rides on a weekend in late August or early September. Transportation of the tandem bicycles to the location for the ride is also part of the program.



## **Provisional Financial Statements 2022-23**

### **Notes:**

- Financial statements have been prepared by John Barron; John recently created a set of accounts for BNL based on our banking records and has agreed to act as book-keeper for 2023. Much appreciated, John!
- Banking account transactions are currently managed by Julian Kennedy, since Dave Hickey resigned in late 2022. Special thanks are also due to Dave for upholding this responsibility so diligently throughout most of the year.
- The statements presented here are not yet complete, as they are lacking the last weeks of March, and a number of allocations by activity need to be adjusted. A final complete set out accounts will be presented to the Board for endorsement at the next meeting.
- General observations:
  - BNL's total assets remain healthy with about \$88,000 in the bank
  - BNL's revenue generation capacity remains limited; membership revenues after insurance and affiliation fees are very low, and the provincial government Annual Operating grant remains fixed at \$7,500 (including \$5,000 to hire an Executive Director).
  - It will be critical to maintain Canada Games funding in coming years to 2025.
  - BNL has been successful in applying for several grants in the past year, funding: Girls in Motion; Tandem program (RecNL); marketing / promotion with Windy City (Come Home Year); iBike camp expansion (HopOn).
  - In preparing the final statements for 2022-23, we will aim to determine the total unencumbered funds and make a recommendation about the potential amount that could be budgeted for hiring a staff person in the coming year.
  - BNL will need to continue to avail of grant opportunities for programs in 2023 to build capacity.

**BicycleNL**  
**Balance Sheet As at 03/03/2023**

**ASSET**

**Current Assets**

Chequing Bank Account	<u>88,183.57</u>	
Total Cash		88,183.57
Accounts Receivable	<u>0.00</u>	
Total Receivable		<u>0.00</u>
<b>Total Current Assets</b>		<b><u>88,183.57</u></b>

**Capital Assets**

Office Furniture & Equipment	0.00	
Accum. Amort. -Furn. & Equip.	<u>0.00</u>	
Net - Furniture & Equipment		0.00
Building	0.00	
Accum. Amort. -Building	<u>0.00</u>	
Net - Building		<u>0.00</u>
<b>Total Capital Assets</b>		<b><u>0.00</u></b>

**Other Non-Current Assets**

Goodwill		0.00
Incorporation Cost		<u>0.00</u>
<b>Total Other Non-Current Assets</b>		<b><u>0.00</u></b>

<b>TOTAL ASSET</b>		<b><u><u>88,183.57</u></u></b>
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**LIABILITY**

**Current Liabilities**

Canada Games	15,965.21	
Girls In Motion	571.40	
Misc. Projects	0.50	
Other Credit Card Payable	0.00	
Total Credit Card Payables	<u>0.00</u>	16,537.11
GST/HST Charged on Sales	0.00	
GST/HST Charged on Sales - Rate 2	0.00	
GST/HST Paid on Purchases	0.00	
GST/HST Payroll Deductions	0.00	
GST/HST Adjustments	0.00	
ITC Adjustments	0.00	
GST/HST Owng (Refund)		<u>0.00</u>
Total Current Liabilities		<u>16,537.11</u>
<b>TOTAL LIABILITY</b>		<u>16,537.11</u>

**EQUITY**

**Owners Equity**

Owners Contribution	0.00	
Owners Withdrawals	0.00	
Retained Earnings - Previous Year	48,741.21	
Current Earnings	<u>22,905.25</u>	
Total Owners Equity		<u>71,646.46</u>
<b>TOTAL EQUITY</b>		<u>71,646.46</u>
<b>LIABILITIES AND EQUITY</b>		<u><u>88,183.57</u></u>

Generated On: 04/17/2023

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**BicycleNL**  
**Income Statement 04/01/2022 to 03/03/2023**

**REVENUE**

<b>Sales Revenue</b>	
Memberships	30,212.17
Canada Games Grant	34,852.60
Go Fund Me	0.00
Merchandise Sales	0.00
Tune Up & Repair Services	0.00
Operations Grant Gov NL	7,500.00
TPB Groomers Co-op	7,500.00
Girls in Motion	0.00
<b>Net Sales</b>	<u>80,064.77</u>
<b>Other Revenue</b>	
Persons with Disabilities	0.00
Enduro Series	312.50
DONATIONS	605.12
Equipment Grant	0.00
CCA-Handbike	0.00
Balance & Dizziness	0.00
Interest Revenue	0.00
Miscellaneous Revenue	12,662.24
<b>Total Other Revenue</b>	<u>14,179.86</u>
<b>TOTAL REVENUE</b>	<u>94,244.63</u>

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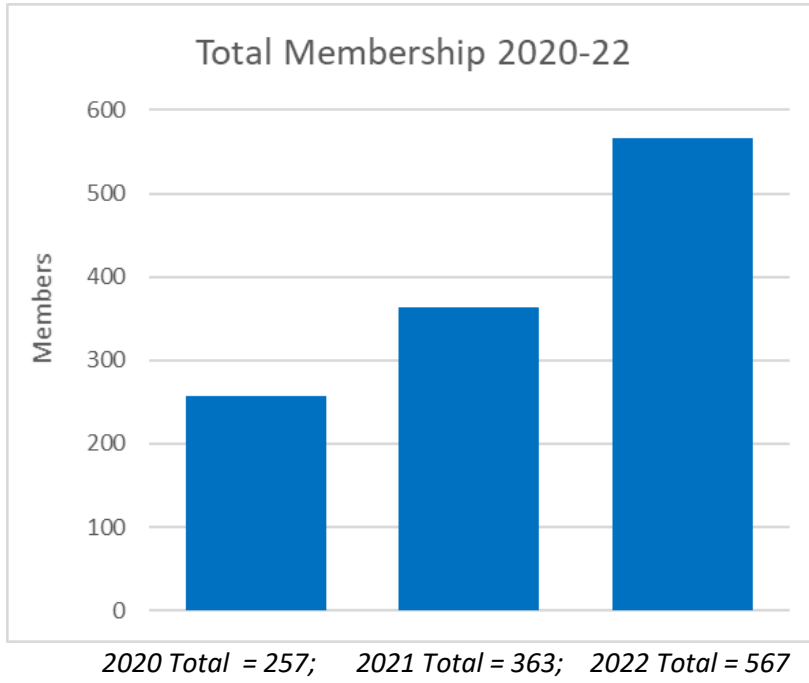
**EXPENSE**

<b>Cost of Goods Sold</b>	
Team Selection & Training	11,477.82
Competition	9,881.50
Transfer Costs	<u>7,248.08</u>
<b>Total Cost of Goods Sold</b>	<u>28,607.38</u>
<b>General &amp; Administrative Expenses</b>	
Accounting & Legal	28.75
Administration	3,326.39
Advertising & Promotions	0.00
Business Fees & Licenses	642.00
Cash Short/Over	0.00
Courier & Postage	0.00
Credit Card Charges	0.00
Grooming-TPB	10,000.00
Insurance	24,622.28
Interest & Bank Charges	777.99
Office Supplies	0.00
Motor Vehicle Expenses	0.00
Miscellaneous Expenses	0.00
Trespassy Poss	2,448.00
Rent	0.00
Repair & Maintenance	0.00
Telephone	0.00
Travel & Entertainment	0.00
Training & Seminars	886.59
Travel & Ent Non-Reimbursable	0.00
Utilities	<u>0.00</u>
<b>Total General &amp; Admin. Expenses</b>	<u>42,732.00</u>
<b>TOTAL EXPENSE</b>	<u>71,339.38</u>
<b>NET INCOME</b>	<u>22,905.25</u>

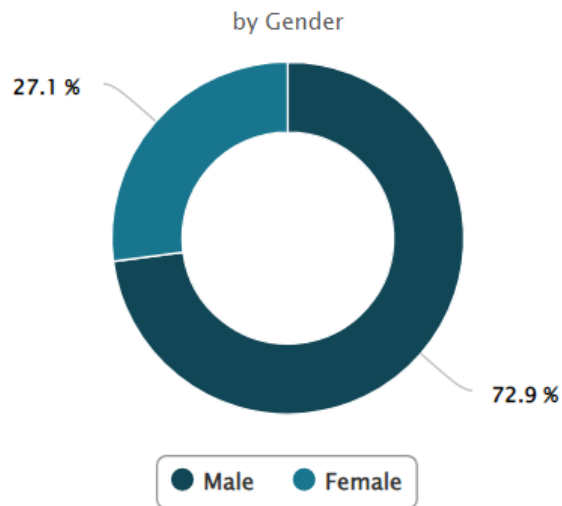
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## ANALYSIS OF BNL MEMBERSHIP 2022



### Percentage of Membership



## Bicycle NL 2022 Final Membership Breakdown

	Members		
	Male	Female	Total #
Road	153	86	239
Track	12	12	24
MTB - Downhill	124	12	136
MTB - Cross Country	113	37	150
BMX	7	0	7
Cyclocross	3	3	6
Multi-Discipline	1	4	5
<b>Total Members</b>	<b>413</b>	<b>154</b>	<b>567</b>

## Demographic Breakdown

Provinces	Percentage	Total
British Columbia (Canada)	0.18 %	1
Newfoundland and Labrador (Canada)	98.77 %	561
Ontario (Canada)	0.35 %	2
Quebec (Canada)	0.18 %	1
Illinois (United States)	0.18 %	1
Louisiana (United States)	0.35 %	2
Unspecified	0.00 %	0

